

Jake Eldridge

Entrepreneur

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Experience

Think Development Group – Principal December 1998 - Present

Think Development Group has provided IT and Management Consulting for small and medium businesses to Fortune 100 companies. Clients have included Hartford Financial Services, CNA Financial Corporation and Graycor, Inc. Responsible for all supporting business activities including: accounting, marketing, strategy, HR, sales, contract negotiation; forming and establishing business partnerships and fulfilling client contracts.

- System Integration
- IT Management Consulting
- System Architecture
- Data Warehousing
- System Retirement
- Staffing and Recruiting
- Contract Negotiation
- Compliance (SOX, HIPAA, OFAC, Tax)
- Auditing
- Application Development
- Project Management
- Security
- Budgeting
- Sales Engineering / RFP

Nomadic, Inc. - Chief Operations Officer February – October 2000

Ran operations at a .com start-up specializing in IT and business process consulting for e-commerce, content management, and new media. Also, fulfilled client contracts.

- Policies and Procedures
- Pricing / Contract Negotiation
- Sales Engineering / RFP
- Planning and Strategy
- Vendor Management
- Recruiting / HR / Benefits
- IT Management Consulting
- Establishing Partnerships
- Budgeting

Associations and Memberships

The Site of Big Shoulders - Secretary / Treasurer / COO June 1996 – Present

Founded an award-winning, not-for-profit online magazine. Responsible for operations and corporate Secretary / Treasurer duties.

- Accounting
- Compliance (Charity, Tax)
- Federal and State Filings
- Grant Writing
- Policies and Procedures
- Application for 501(c)(3) Status
- Recruiting
- Planning and Strategy

Featured Speaker CNET Builder Live! Conference December 2000
Delivered presentation on content management and personalization.

Education

B.S. in Computer Science from McCormick Engineering School at Northwestern University